EFJohnson Price List - 3/6/12





Viking™ VP600 Portable Radio

Designed for outstanding mission critical performance, ruggedness, and reliability, the Viking VP600 is the next generation of EFJohnson's portable radio. The Viking VP600 is a P25 Phase 2 capable radio equipped with industry leading audio, display, and advanced feature capabilities that meet the needs of police, fire, EMS and other mission critical users.

VP600 Portable	Catalog #	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Prog. Cost	299-PRGM-001	RADIO PROFILE CREATION - FACTORY PROGRAMMING (IF RADIO PROFILE IS NOT PROVIDED THEN CREATION SERVICE MUST BE PURCHASED - USE #299-PRGM-002 - \$75)	\$187.50	\$150.00	20%
Radio #1	VP633	VIKING VP600 SERIES PORTABLE MODEL III, 700/800MHZ, 800MHZ HALF WAVE ANTENNA, LI ION BATTERY PACK, BLACK IMMERSION IP67 HOUSING, P25 AMBE+2, CONVENTIONAL/P25 TRUNKING, 1024 CHANNELS/TALKGROUPS, 1(ONE) BATTERY AND 1 (ONE) BELT CLIP INCLUDES TOP DISPLAY, EMERGENCY BUTTON, BLADE AND ROUND KNOBS, UPGRADE CAPABILITY TO TDMA PHASE 2 (SOFTWARE PURCHASED SEPARATELY) AND STANDARD 2 YEAR WARRANTY INCLUDED IN BASE RADIO PRICING	\$2,775.00	\$2,220.00	20%
Radio #2	VP633	VIKING VP600 SERIES PORTABLE MODEL III, 700/800MHZ, 800MHZ HALF WAVE ANTENNA, LI ION BATTERY PACK, BLACK IMMERSION IP67 HOUSING, P25 AMBE+2, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 1024 CHANNELS/TALKGROUPS, 1(ONE) BATTERY AND 1 (ONE) BELT CLIP INCLUDES TOP DISPLAY, EMERGENCY BUTTON, BLADE AND ROUND KNOBS, UPGRADE CAPABILITY TO TDMA PHASE 2 (SOFTWARE PURCHASED SEPARATELY) AND STANDARD 2 YEAR WARRANTY INCLUDED IN BASE RADIO PRICING	\$3,025.00	\$2,420.00	20%
Radio #3	VP633	VIKING VP600 SERIES PORTABLE MODEL III, 700/800MHZ, 800MHZ HALF WAVE ANTENNA, LI ION BATTERY PACK, BLACK IMMERSION IP67 HOUSING, P25 AMBE+2, CONVENTIONAL/SMARTNET II/SMARTZONE/ P25 TRUNKING, 1024 CHANNELS/TALKGROUPS, 1(ONE) BATTERY AND 1 (ONE) BELT CLIP INCLUDES TOP DISPLAY, EMERGENCY BUTTON, BLADE AND ROUND KNOBS, UPGRADE CAPABILITY TO TDMA PHASE 2 (SOFTWARE PURCHASED SEPARATELY) AND STANDARD 2 YEAR WARRANTY INCLUDED IN BASE RADIO PRICING	\$3,150.00	\$2,520.00	20%
Option #1	589-3600-05225	VIKING BASIC SPEAKER MIC 25", 8 OHM	\$150.00	\$120.00	20%
Option #2	563-0600-235	VIKING CHARGER, TRI-CHEM, SINGLE BAY	\$125.00	\$100.00	20%
Option #3	587-5700-374	VIKING BATTERY PACK, LI-ION ULTRA-HIGH CAP	\$115.00	\$92.00	20%
Option #4	250-0600-245	BRACKET, WALL-MOUNT FOR MULTI-BAY CHARGER	\$75.00	\$60.00	20%



VP600 Portable	Catalog #	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Option #5	299-0045-017	1-YEAR EXTENDED WARRANTY	\$45.00	\$45.00	
Option #6	299-0045-013	2-YEAR EXTENDED WARRANTY	\$95.00	\$95.00	
Option #7	299-0045-029	3-YEAR EXTENDED WARRANTY	\$150.00	\$150.00	
Option #8	039-578-3200	ARMADA PROGRAMMING SOFTWARE	\$350.00	\$280.00	20%
Option #9	597-0600-970	ARMADA PROGRAMMING CABLE	\$225.00	\$180.00	20%
Option #10	508-4600-611	LEATHER CASE, BELT FLAP , MIL STRAP, MODEL III	\$55.00	\$44.00	20%
Option #11	508-4600-612	LEATHER CASE, D-SWIVEL BELT LOOP, MIL STRAP, MODEL III	\$70.00	\$56.00	20%
Option #12	585-5100-128	BELT CLIP 2 1/4", SPRING LOADED	\$15.00	\$12.00	20%
Option #13	299-UPGR-200	TDMA PHASE II SOFTWARE UPGRADE	\$400.00	\$320.00	20%



EFJohnson Price List - 3/6/12

51SL ES Portable Radio



Public safety users need a radio that is rugged, reliable and solid. That's where EFJohnson comes in. The 51SL ES Series is a radio that meets the needs of first responders. Specifically designed for public safety, the 51SL ES Series offers crisp and powerful digital audio with the AMBE+2 P25 Vocoder, Project 25 trunked and conventional operation, and a sleek ergonomic design. It provides a seamless evolution to next generation networks while offering investment protection for your present communications system. Make the 51SL ES Series Portable Radio your right choice.

51 SL ES Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Prog. Cost	RADIO PROFILE CREATION - FACTORY PROGRAMMING (IF RADIO PROFILE IS NOT PROVIDED THEN CREATION SERVICE MUST BE PURCHASED) USE #299-PRGM-002 - \$75 - 299-PRGM-001	\$187.50	\$150.00	20%
Radio #1	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, ANALOG FM, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-527B-840AH6	\$1,960.00	\$1,568.00	20%
Radio #2	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, CONVENTIONAL/ SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-527B-840FY6	\$2,310.00	\$1,848.00	20%
Radio #3	MODEL III 700/800MHZ PORTABLE (DISPLAY, DTMF KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, CONVENTIONAL/ SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-527C-840FY6	\$2,585.00	\$2,068.00	20%
Radio #4	MODEL I 700/800MHZ PORTABLE (NO DISPLAY/KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, CONVENTIONAL/ SMARTNET II/SMARTZONE/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 242-527A-840JD6	\$2,235.00	\$1,788.00	20%
Radio #5	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, CONVENTIONAL/ SMARTNET II/SMARTZONE/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 242-527B-840JE6	\$2,535.00	\$2,028.00	20%
Radio #6	MODEL III 700/800MHZ PORTABLE (DISPLAY, DTMF KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, CONVENTIONAL/ SMARTNET II/SMARTZONE/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 242-527C-840JE6	\$2,810.00	\$2,248.00	20%
Radio #7	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - FM IS, 700/800MHZ HALF WAVE ANTENNA, NIMH BATTERY PACK, FM IS, BLACK HOUSING, P25 AMBE+2, CONVENTIONAL/ SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-527E-870FY6	\$2,325.00	\$1,860.00	20%
Radio #8	MODEL III 700/800MHZ PORTABLE (DISPLAY, DTMF KEYPAD) - FM IS, 700/800MHZ HALF WAVE ANTENNA, NIMH BATTERY PACK, FM IS, BLACK HOUSING, P25 AMBE+2, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-527F-870FY6	\$2,600.00	\$2,080.00	20%
Radio #9	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - FM IS, 700/800MHZ HALF WAVE ANTENNA, NIMH BATTERY PACK, FM IS, BLACK IMMERSION HOUSING, P25 AMBE+2, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-527E-873FY6	\$2,425.00	\$1,940.00	20%



51 SL ES		Liet	MC Two Way	
Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Radio #10	MODEL III 700/800MHZ PORTABLE (DISPLAY, DTMF KEYPAD) - FM IS, 700/800MHZ HALF WAVE ANTENNA, NIMH BATTERY PACK, FM IS, BLACK IMMERSION HOUSING, P25 AMBE+2, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-527F-873FY6	\$2,700.00	\$2,160.00	20%
Radio #11	MODEL I 700/800MHZ PORTABLE (NO DISPLAY/KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 527A-840-35	\$2,135.00	\$1,708.00	20%
Radio #12	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 527B-840-35-81	\$2,435.00	\$1,948.00	20%
Radio #13	MODEL III 700/800MHZ PORTABLE (DISPLAY, DTMF KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 527C-840-35-81	\$2,710.00	\$2,168.00	20%
Radio #14	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - FM IS, 700/800MHZ HALF WAVE ANTENNA, NIMH BATTERY PACK, FM IS, BLACK IMMERSION HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 256 CHANNELS/ TALKGROUPS - 527E-873-35-81	\$2,550.00	\$2,040.00	20%
Radio #15	MODEL III 700/800MHZ PORTABLE (DISPLAY, DTMF KEYPAD) - FM IS, 700/800MHZ HALF WAVE ANTENNA, NIMH BATTERY PACK, FM IS, BLACK IMMERSION HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 256 CHANNELS/ TALKGROUPS - 527F-873-35-81	\$2,825.00	\$2,260.00	20%
Radio #16	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 527B-840-33-81	\$2,635.00	\$2,108.00	20%
Radio #17	MODEL III 700/800MHZ PORTABLE (DISPLAY, DTMF KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 527C-840-33-81	\$2,910.00	\$2,328.00	20%
Radio #18	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, NIMH BATTERY PACK, BLACK HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 527B-830-35-80	\$2,300.00	\$1,840.00	20%
Radio #19	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 527B-840-35-80	\$2,335.00	\$1,868.00	20%
Radio #20	MODEL II 700/800MHZ PORTABLE (DISPLAY, BASIC KEYPAD) - 700/800MHZ HALF WAVE ANTENNA, LIION BATTERY PACK, BLACK HOUSING, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 527B-840-33-80	\$2,535.00	\$2,028.00	20%
Option #1	SPEAKER MICROPHONE (INSTRINSICALLY SAFE) - 589-0015-057	\$130.00	\$104.00	20%
Option #2	SPEAKER MICROPHONE WITH EMERGENCY BUTTON - 589-0015-054	\$150.00	\$120.00	20%
Option #3	LIION ULTRA-HIGH CAPACITY BATTERY PACK, IMMERSION RATED - 587-5100-364	\$135.00	\$108.00	20%
Option #4	WALL-MOUNT BRACKET FOR MULTI-UNIT CHARGER KIT - 585-5100-245	\$75.00	\$60.00	20%
Option #5	1-YEAR EXTENDED WARRANTY - 299-0045-017	\$45.00	\$45.00	
Option #6	2-YEAR EXTENDED WARRANTY - 299-0045-013	\$95.00	\$95.00	
Option #7	3-YEAR EXTENDED WARRANTY - 299-0045-029	\$150.00	\$150.00	
Option #8	4-YEAR EXTENDED WARRANTY - 299-0045-041	\$250.00	\$250.00	
Option #9	PC CONFIGURE SOFTWARE - 023-998-527	\$350.00	\$280.00	20%



51 SL ES Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Option #10	PC CONFIGURE SOFTWARE SUBSCRIPTION (5 YEARS) - 299-0045-038	\$500.00	\$400.00	20%
Option #11	5100 SERIES RADIO PERSONALITY PROGRAMMING CABLE (USB) (NOT COMPATIBLE WITH PC TUNE) - 023-5100-970	\$150.00	\$120.00	20%
Option #12	ENHANCED SYSTEM KEY - SLAVE KEY - 250-5000-973	\$175.00	\$140.00	20%
Option #13	PHASE II TDMA UPGRADE - 250-5600-100	\$1,950.00	\$1,300.00	33%
Option #14	NIMH EXTRA-HIGH CAPACITY BATTERY PACK, IMMERSION RATED - 587-5100-367	\$100.00	\$80.00	20%
Option #15	NIMH EXTRA-HIGH CAPACITY BATTERY PACK, IMMERSION RATED, FM IS - 587-5100-373	\$125.00	\$100.00	20%
Option #16	CHARGER KIT, NON-SWITCHING POWER SUPPLY, USA A/C CORD (NIMH AND NICAD ONLY) - 250-5100-235	\$100.00	\$80.00	20%
Option #17	TRI-CHEMISTRY CHARGER/CONDITIONER WITH SWITCHED POWER SUPPLY, RAPID RATE - 250-5100-315	\$150.00	\$120.00	20%
Option #18	MULTI-BAY TRI-CHEMISTRY CHARGER BASE, 6 DOCKS, NORMAL RATE - 250-5100-360	\$750.00	\$600.00	20%
Option #19	MULTI-BAY TRI-CHEMISTRY CHARGER BASE, 4 DOCKS, RAPID RATE - 250-5100-365	\$750.00	\$600.00	20%
Option #20	ES LEATHER CASE WITH 3" BELT FLAP, MODEL I AND II - 585-5100-14009	\$70	\$56	20%
Option #21	ES LEATHER CASE WITH 3" D-SWIVEL BELT LOOP, MODEL I AND II - 585-5100-14010	\$70	\$56	20%
Option #22	ES LEATHER CASE WITH 3" BELT FLAP, MODEL III - 585-5100-14011	\$70	\$56	20%



EFJohnson Price List - 3/6/12

51LT ES Portable Radio



The 51LT ES Portable Radio from EF Johnson Technologies is durable, lightweight, and versatile. The 51LT ES is ideal for agencies with a limited budget, who are seeking a simple solution to P25 compliance. The 51LT ES offers crisp and powerful digital audio with the AMBE +2 vocoder and Project 25 conventional capability in every radio. Also included is a choice between Project 25 trunked or SMARTNET®/ SmartZone® trunked capability. If you need a straightforward portable radio that is flexible and interoperable, then make the 51LT ES your clear product choice.

51 LT ES Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Prog. Cost	RADIO PROFILE CREATION - FACTORY PROGRAMMING (IF RADIO PROFILE IS NOT PROVIDED THEN CREATION SERVICE MUST BE PURCHASED) USE #299-PRGM-002 - \$75 - 299-PRGM-001	\$187.50	\$150.00	20%
Radio #1	51LT ES PORTABLE RADIO - VHF, 5 WATT, MODEL II, LCD DISPLAY, 48 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, SMARTNET/ SMARTZONE - 242-501B-640-AX6	\$1,530.00	\$1,224.00	20%
Radio #2	51LT ES PORTABLE RADIO - VHF, 5 WATT, MODEL II, LCD DISPLAY, 48 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, P25 TRUNKING - 242-501B-640-PE6	\$1,530.00	\$1,224.00	20%
Radio #3	51LT ES PORTABLE RADIO - VHF, 5 WATT, MODEL II, LCD DISPLAY, 128 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, SMARTNET/ SMARTZONE - 242-501B-640-AW6	\$1,685,00	\$1,348.00	20%
Radio #4	51LT ES PORTABLE RADIO - VHF, 5 WATT, MODEL II, LCD DISPLAY, 128 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, P25 TRUNKING - 242-501B-640-PF6	\$1,685.00	\$1,348.00	20%
Radio #5	51LT ES PORTABLE RADIO - UHF, 4 WATT, MODEL II, LCD DISPLAY, 48 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, SMARTNET/SMARTZONE (380-470 MHZ) - 242-502B-440-AX6	\$1,530.00	\$1,224.00	20%
Radio #6	51LT ES PORTABLE RADIO - UHF, 4 WATT, MODEL II, LCD DISPLAY, 48 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, SMARTNET/SMARTZONE (450-512 MHZ) - 242-504B-440-AX6	\$1,530.00	\$1,224.00	20%
Radio #7	51LT ES PORTABLE RADIO - UHF, 4 WATT, MODEL II, LCD DISPLAY, 128 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, SMARTNET/SMARTZONE (380-470 MHZ) - 242-502B-440-AW6	\$1,685.00	\$1,348.00	20%
Radio #8	51LT ES PORTABLE RADIO - UHF, 4 WATT, MODEL II, LCD DISPLAY, 128 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, SMARTNET/SMARTZONE (450-512 MHZ) - 242-504B-440-AW6	\$1,685.00	\$1,348.00	20%
Radio #9	51LT ES PORTABLE RADIO - UHF, 4 WATT, WATT, MODEL II, LCD DISPLAY, 48 CHANNEL/ TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, P25 TRUNKING (380-470 MHZ) - 242-502B-440-PE6	\$1,530.00	\$1,224.00	20%



51 LT ES Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Radio #10	51LT ES PORTABLE RADIO - UHF, 4 WATT, MODEL II, LCD DISPLAY, 48 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, P25 TRUNKING(450-512 MHZ) - 242-504B-440-PE6	\$1,530.00	\$1,224.00	20%
Radio #11	51LT ES PORTABLE RADIO - UHF, 4 WATT, MODEL II, LCD DISPLAY, 128 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, P25 TRUNKING (380-470 MHZ) - 242-502B-440-PF6	\$1,685.00	\$1,348.00	20%
Radio #12	51LT ES PORTABLE RADIO - UHF, 4 WATT, MODEL II, LCD DISPLAY, 128 CHANNEL/ TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, P25 TRUNKING(450-512 MHZ) - 242-504B-440-PF6	\$1,685.00	\$1,348.00	20%
Radio #13	51LT ES PORTABLE RADIO - 700/800 MHZ, 3 WATT, MODEL II, LCD DISPLAY, 48 CHANNEL/TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING,SMARTNET/SMARTZONE - 242-507B-840-AX6	\$1,530.00	\$1,224.00	20%
Radio #14	51LT ES PORTABLE RADIO - 700/800 MHZ, 3 WATT, MODEL II, LCD DISPLAY, 128 CHANNEL/ TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, SMARTNET/SMARTZONE - 242-507B-840-AW6	\$1,685.00	\$1,348.00	20%
Radio #15	51LT ES PORTABLE RADIO - 700/800 MHZ, 3 WATT, MODEL II, LCD DISPLAY, 48 CHANNEL/ TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, P25 TRUNKING - 242-507B-840-PE6	\$1,530.00	\$1,224.00	20%
Radio #16	51LT ES PORTABLE RADIO - 700/800 MHZ, 3 WATT, MODEL II, LCD DISPLAY, 128 CHANNEL/ TALKGROUP, LITHIUM ION BATTERY, P25CAI, ANTENNA, MDC-1200/GE STAR SIGNALING, P25 TRUNKING - 242-507B-840-PF6	\$1,685.00	\$1,348.00	20%



EFJohnson Price List - 3/6/12

51FIRE ES Portable Radio



Designed for firefighters, engineered for safety. The new 51FIRE ES Series portable radio is specially designed with your needs in mind. That's why the 51FIRE ES is packed with standard features so you don't have to worry about losing communications, especially at the most crucial times. The 51FIRE ES allows you to focus on what's most important: fighting fires and saving lives. Optional FIRESafe software features enhance communication awareness and are simple to use.

51FIRE ES Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Prog. Cost	RADIO PROFILE CREATION - FACTORY PROGRAMMING (IF RADIO PROFILE IS NOT PROVIDED THEN CREATION SERVICE MUST BE PURCHASED) USE #299-PRGM-002 - \$75 - 299-PRGM-001	\$187.50	\$150.00	20%
Radio #1	51FIRE ES » Model II » FM IS » 700/800 MHz » 700/800 MHz Half Wave Antenna » NiMH Battery Pack, FM IS » High Visibility Yellow Immersion Housing » P25 AMBE+2, P25 Phase II TDMA upgradeable » Conventional/P25 Trunking » 256 Channels/Talkgroups » MDC1200/ GESTAR - 242-527E-874AZ6	\$2,600.00	\$2,080.00	20%
Radio #2	51FIRE ES » Model III » FM IS » 700/800 MHz » 700/800 MHz Half Wave Antenna » NiMH Battery Pack, FM IS » High Visibility Yellow Immersion Housing » P25 AMBE+2, P25 Phase II TDMA upgradeable » Conventional/P25 Trunking » 256 Channels/Talkgroups » MDC1200/ GESTAR - 242-527F-874AZ6	\$2,875.00	\$2,300.00	20%
Radio #3	51FIRE ES » Model II » FM IS » VHF » 151-162 MHz Antenna » NiMH Battery Pack, FM IS » High Visibility Yellow Immersion Housing » P25 AMBE+2 » Conventional System » 256 Channels/ Talkgroups » MDC1200/GESTAR - 242-521E-274CF6	\$2,275.00	\$1,820.00	20%
Radio #4	51FIRE ES » Model III » FM IS » VHF » 151-162 MHz Antenna » NiMH Battery Pack, FM IS » High Visibility Yellow Immersion Housing » P25 AMBE+2 » Conventional System » 256 Channels/ Talkgroups » MDC1200/GESTAR - 242-521F-274CF6	\$2,550.00	\$2,040.00	20%
Option #1	FIRESafe COMMAND SOFTWARE UPGRADE - 299-UPGR-128	\$400.00	\$320.00	20%
Option #2	FIRESafe RESPONDER SOFTWARE UPGRADE - 299-UPGR-129	\$300.00	\$240.00	20%
Option #3	SPEAKER MICROPHONE (INSTRINSICALLY SAFE) - 589-0015-057	\$130.00	\$104.00	20%
Option #4	SPEAKER MICROPHONE WITH EMERGENCY BUTTON - 589-0015-054	\$150.00	\$120.00	20%
Option #5	LIION ULTRA-HIGH CAPACITY BATTERY PACK, IMMERSION RATED - 587-5100-364	\$135.00	\$108.00	20%
Option #6	WALL-MOUNT BRACKET FOR MULTI-UNIT CHARGER KIT - 585-5100-245	\$75.00	\$60.00	20%
Option #7	1-YEAR EXTENDED WARRANTY - 299-0045-017	\$45.00	\$45.00	
Option #8	2-YEAR EXTENDED WARRANTY - 299-0045-013	\$95.00	\$95.00	
Option #9	3-YEAR EXTENDED WARRANTY - 299-0045-029	\$150.00	\$150.00	
Option #10	4-YEAR EXTENDED WARRANTY - 299-0045-041	\$250.00	\$250.00	



51FIRE ES Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Option #11	PC CONFIGURE SOFTWARE - 023-998-527	\$350.00	\$280.00	20%
Option #12	PC CONFIGURE SOFTWARE SUBSCRIPTION (5 YEARS) - 299-0045-038	\$500.00	\$400.00	20%
Option #13	5100 SERIES RADIO PERSONALITY PROGRAMMING CABLE (USB) (NOT COMPATIBLE WITH PC TUNE) - 023-5100-970	\$150.00	\$120.00	20%
Option #14	NIMH EXTRA-HIGH CAPACITY BATTERY PACK, IMMERSION RATED - 587-5100-367	\$100.00	\$80.00	20%
Option #15	NIMH EXTRA-HIGH CAPACITY BATTERY PACK, IMMERSION RATED, FM IS - 587-5100-373	\$125.00	\$100.00	20%
Option #16	CHARGER KIT, NON-SWITCHING POWER SUPPLY, USA A/C CORD (NIMH AND NICAD ONLY) - 250-5100-235	\$100.00	\$80.00	20%
Option #17	TRI-CHEMISTRY CHARGER/CONDITIONER WITH SWITCHED POWER SUPPLY, RAPID RATE - 250-5100-315	\$150.00	\$120.00	20%
Option #18	MULTI-BAY TRI-CHEMISTRY CHARGER BASE, 6 DOCKS, NORMAL RATE - 250-5100-360	\$750.00	\$600.00	20%
Option #19	MULTI-BAY TRI-CHEMISTRY CHARGER BASE, 4 DOCKS, RAPID RATE - 250-5100-365	\$750.00	\$600.00	20%
Option #20	ES LEATHER CASE WITH 3" BELT FLAP, MODEL I AND II - 585-5100-14009	\$70.00	\$56.00	20%
Option #21	ES LEATHER CASE WITH 3" D-SWIVEL BELT LOOP, MODEL I AND II - 585-5100-14010	\$70.00	\$56.00	20%
Option #22	ES LEATHER CASE WITH 3" BELT FLAP, MODEL III - 585-5100-14011	\$70.00	\$56.00	20%



EFJohnson Price List - 3/6/12

5100 ES Portable Radio



Rugged...Reliable...Submersible...Solid. The new 5100 ES Series portable radio is all of these and more. These awardwinning new radios meet the needs of first responders and are specifically designed for public safety. Featuring crisp and powerful digital audio with the AMBE+2 Vocoder, Project 25 trunked and conventional operation, SMARTNET®/SmartZone® interoperability, and a sleek ergonomic design, the 5100 ES Series is the right choice.

5100 ES Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Prog. Cost	RADIO PROFILE CREATION - FACTORY PROGRAMMING (IF RADIO PROFILE IS NOT PROVIDED THEN CREATION SERVICE MUST BE PURCHASED) USE #299-PRGM-002 - \$75 - 299-PRGM-001	\$187.50	\$150.00	20%
Radio #1	MODEL II FM IS 700/800 MHZ 700/800 MHZ HLF WAVE ANT NIMH BTTRY PK FM IS BLK HOUSING P25 AMBE+2 P25 PHASE II UPGRADEABLE CONVENTIONAL/SMARTNET II TRUNKING 256 CHANNELS/TALKGROUPS AES ENCRYPTION (MULTI-KEY) - 517E-870-31-05-81	\$3,380.00	\$2,704.00	20%
Radio #2	MODEL II FM IS 700/800 MHZ 700/800 MHZ HLF WAVE ANT NIMH BTTRY PK FM IS BLK HSNG P25 AMBE+2 P25 PHASE II UPGRADEABLE CNVNTNL/SMARTNET II TRKNG 256 CHNNLS/TLKGRPS AES ENCRPTN(MULTI-KEY) MDC1200 COMPTBLTY OVER-THE-AIR PROGRAMMING(OTAP) - 517E-870-31-05-60-70-81	\$3,630.00	\$2,904.00	20%
Radio #3	MODEL II FM IS 700/800 MHZ 700/800 MHZ HLF WV ANT NIMH BTTRY PK FM IS BLK HOUSING P25 AMBE+2 P25 PHASE II UPGRADEABLE CNVNTNL/SMARTNET II/ SMARTZONE/P25 TRNKNG 256 CHNNLS/TLKGRPS MDC1200 COMPATIBILITY OVER-THE-AIR PROGRAMMING (OTAP) - 517E-870-33-60-70-81	\$3,755.00	\$3,004.00	20%
Radio #4	MODEL II FM IS 700/800 MHZ 700/800 MHZ HLF WV ANT NIMH BTTRY PK FM IS BLK HSING P25 AMBE+2 P25 PHASE II UPGRADEABLE CNVNTNL/SMARTNET II TRUNKING 512 CHNNLS/TLKGRPS MDC1200 COMPATIBILITY OVER-THE-AIR PROGRAMMING(OTAP) - 517E-870-31-60-70	\$3,305.00	\$2,644.00	20%
Radio #5	MODEL III FM IS 700/800 MHZ 700/800 MHZ HLF WAVE ANT NIMH BTTRY PK FM IS BLK IMMERSION HSING P25 AMBE+2 P25 PHASE II UPGRADEABLE CNVNTNL/SMARTNET II TRUNKING 256 CHNNLS/TLKGRPS MDC1200 COMPATIBILITY OVER-THE-AIR PROGRAMMING (OTAP) - 517F-873-31-60-70-81	\$3,530.00	\$2,824.00	20%
Radio #6	MODEL III FM IS 700/800 MHZ 700/800 MHZ HLF WAVE ANT NIMH BTTRY PK FM IS BLK IMMERSION HSNG P25 AMBE+2 P25 PHASE II UPGRADEABLE CNVNTNL/SMARTNET II TRNKNG 512 CHNNLS/TLKGRPS MDC1200 COMPATIBILITY OVER-THE-AIR PROGRAMMING (OTAP) - 517F-873-31-60-70	\$3,680.00	\$2,944.00	20%
Radio #7	MODEL II FM IS 700/800 MHZ 700/800 MHZ HLF WAVE ANT NIMH BTTRY PK FM IS BLK IMMRSN HSNG P25 AMBE+2 P25 PHASE II UPGRADEABLE CNVNTNL/SMARTNET II/SMARTZONE/P25 TRNKNG 512 CHNNLS/TLKGRPS MDC1200 COMPATIBILITY OVER-THE-AIR PROGRAMMING(OTAP) - 517E-873-33-60-70	\$4,005.00	\$3,204.00	20%



5100 ES Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Radio #8	MODEL II FM IS 700/800 MHZ 700/800 MHZ HLF WV ANT NIMH BTY PK FM IS BLK IMMRSN HSNG P25 AMBE+2 P25 PHASE II UPGRDBLE CNVNTNL/SMARTNET II/SMARTZONE/P25 TRNKNG 256 CHNLS/TLKGRPS AES ENCRPTN(MLT-KY) MDC1200 CMPTBLTY OVER-THE-AIR PRGMG(OTAP) - 517E-873-33-05-60-70-81	\$4,330.00	\$3,464.00	20%
Radio #9	MODEL II FM IS 700/800 MHZ 700/800 MHZ HLF WV ANT NIMH BTY PK FM IS BLK IMMRSN HSNG P25 AMBE+2 P25 PHASE II UPGRDBLE CNVNTNL/SMARTNET II/SMARTZONE/P25 TRNKNG 512 CHNLS/TLKGRPS AES ENCRPTN(MLT-KY) MDC1200 CMPTBLTY OVER-THE-AIR PRGMG(OTAP) - 517F-873-33-05-60-70	\$4,755.00	\$3,804.00	20%
Option #1	SPEAKER MICROPHONE (INSTRINSICALLY SAFE) - 589-0015-057	\$130.00	\$104.00	20%
Option #2	SPEAKER MICROPHONE WITH EMERGENCY BUTTON - 589-0015-054	\$150.00	\$120.00	20%
Option #3	LIION ULTRA-HIGH CAPACITY BATTERY PACK, IMMERSION RATED - 587-5100-364	\$135.00	\$108.00	20%
Option #4	WALL-MOUNT BRACKET FOR MULTI-UNIT CHARGER KIT - 585-5100-245	\$75.00	\$60.00	20%
Option #5	1-YEAR EXTENDED WARRANTY - 299-0045-017	\$45.00	\$45.00	
Option #6	2-YEAR EXTENDED WARRANTY - 299-0045-013	\$95.00	\$95.00	
Option #7	3-YEAR EXTENDED WARRANTY - 299-0045-029	\$150.00	\$150.00	
Option #8	4-YEAR EXTENDED WARRANTY - 299-0045-041	\$250.00	\$250.00	
Option #9	PC CONFIGURE SOFTWARE - 023-998-527	\$350.00	\$280.00	20%
Option #10	PC CONFIGURE SOFTWARE SUBSCRIPTION (5 YEARS) - 299-0045-038	\$500.00	\$400.00	20%
Option #11	5100 SERIES RADIO PERSONALITY PROGRAMMING CABLE (USB) (NOT COMPATIBLE WITH PC TUNE) - 023-5100-970	\$150.00	\$120.00	20%
Option #12	ENHANCED SYSTEM KEY - SLAVE KEY - 250-5000-973	\$175.00	\$140.00	20%
Option #13	PHASE II TDMA UPGRADE - 250-5600-100	\$1,950.00	\$1,300.00	33%



EFJohnson Price List - 3/6/12

5100 ES MSWIN Portable Radio



Rugged...Reliable...Submersible...Solid. The new 5100 ES Series portable radio is all of these and more. These awardwinning new radios meet the needs of first responders and are specifically designed for public safety. Featuring crisp and powerful digital audio with the AMBE+2 Vocoder, Project 25 trunked and conventional operation, SMARTNET®/SmartZone® interoperability, and a sleek ergonomic design, the 5100 ES Series is the right choice.

5100 ES MSWIN Portable	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Radio #1	5100 PORTABLE MODEL III FULL KEYPAD 700/800 MHZ P-25 CONVENTIONAL /SN/SZ P-25 TRUNKING 256 TALK GROUP -AES KEY ENCRYPTION - 242-517F-870JG6	\$4,155.00	\$3,324.00	20%
Option #1	SPEAKER MICROPHONE (INSTRINSICALLY SAFE) - 589-0015-057	\$130.00	\$104.00	20%
Option #2	TRI CHEMISTRY CHARGER CONDITIONER W SWITCHED POWER SUPPLY, RAPID RATE - 250-5100-315	\$150.00	\$120.00	20%
Option #3	LEATHER CASE W D-SWIVEL BELT LOOP - 585-5100-14004	\$72.50	\$58.00	20%
Option #4	PHASE II TDMA UPGRADE - 250-5600-100	\$1,950.00	\$1,300.00	33%



EFJohnson Price List - 3/6/12

53SL ES Mobile Radio



Rugged...Reliable...Solid. EFJohnson designed the 53SL ES Series Mobile Radio to be all of these, along with flexible, versatile, and capable of operating in analog and digital applications. This mobile radio meets the needs of first responders. Specifically designed for public safety, the 53SL ES Series offers crisp and clear digital audio (with the Enhanced (AMBE+2) P25 Vocoder), Project 25 trunked and conventional operation, and interoperability with digital and analog as well as wideband and narrowband.

53SL ES Mobile	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Prog. Cost	RADIO PROFILE CREATION - FACTORY PROGRAMMING (IF RADIO PROFILE IS NOT PROVIDED THEN CREATION SERVICE MUST BE PURCHASED) USE #299-PRGM-002 - \$75 - 299-PRGM-001	\$187.50	\$150.00	20%
Radio #1	700/800MHZ DASH MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 48 CHANNELS/TALKGROUPS - 242-547G-B01-AEAL6	\$2,730.00	\$2,184.00	20%
Radio #2	700/800MHZ DASH MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547G-B01-AEAH6	\$2,830.00	\$2,264.00	20%
Radio #3	700/800MHZ DASH MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 242-547G-B01-AFAL6	\$2,755.00	\$2,204.00	20%
Radio #4	700/800MHZ DASH MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547G-B01-AFAH6	\$2,855.00	\$2,284.00	20%
Radio #5	700/800MHZ DASH MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 242-547G-B01-ABAL6	\$2,955.00	\$2,364.00	20%
Radio #6	700/800MHZ DASH MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547G-B01-ABAH6	\$3,055.00	\$2,444.00	20%
Radio #7	700/800MHZ DASH MOUNT - LIGHTNING CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547G-B0A-AEAH6	\$3,600.00	\$2,880.00	20%
Radio #8	700/800MHZ DASH MOUNT - LIGHTNING CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547G-B0A-AFAH6	\$3,625.00	\$2,900.00	20%
Radio #9	700/800MHZ DASH MOUNT - LIGHTNING CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547G-B0A-ABAH6	\$3,825.00	\$3,060.00	20%



53SL ES		List	MS Two-Way	
Mobile	Description	Price	Radio EPL 3657	Discount
Radio #10	700/800MHZ REMOTE MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 48 CHANNELS/ TALKGROUPS - 242-547H-B01-RFAL6	\$3,225.00	\$2,580.00	20%
Radio #11	700/800MHZ REMOTE MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 256 CHANNELS/ TALKGROUPS - 242-547H-B01-RFAH6	\$3,325.00	\$2,660.00	20%
Radio #12	700/800MHZ REMOTE MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 242-547H-B01-RBAL6	\$3,425.00	\$2,740.00	20%
Radio #13	700/800MHZ REMOTE MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547H-B01-REAH6	\$3,300.00	\$2,640.00	20%
Radio #14	700/800MHZ REMOTE MOUNT - LIGHTNING CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING, 48 CHANNELS/TALKGROUPS - 242-547H-B0A-REAL6	\$3,970.00	\$3,176.00	20%
Radio #15	700/800MHZ REMOTE MOUNT - LIGHTNING CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 242-547H-B0A-RFAL6	\$3,995.00	\$3,196.00	20%
Radio #16	700/800MHZ REMOTE MOUNT - LIGHTNING CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547H-B0A-RFAH6	\$4,095.00	\$3,276.00	20%
Radio #17	700/800MHZ REMOTE MOUNT - LIGHTNING CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/SMARTNET II/SMARTZONE/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547H-B0A-RBAH6	\$4,295.00	\$3,436.00	20%
Radio #18	700/800MHZ DASH MOUNT - BASIC CONTROL HEAD (NO MIC), P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 242-547G-B03-AFAL6	\$2,675.00	\$2,140.00	20%
Radio #19	700/800MHZ DASH MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 48 CHANNELS/TALKGROUPS - 242-547G-B01-PFAL6	\$2,815.00	\$2,252.00	20%
Radio #20	700/800MHZ DASH MOUNT - BASIC CONTROL HEAD W/ PALM MIC, P25 AMBE+2, P25 PHASE II TDMA UPGRADEABLE, CONVENTIONAL/P25 TRUNKING, 256 CHANNELS/TALKGROUPS - 242-547G-B01-PFAH6	\$2,915.00	\$2,332.00	20%
Option #1	1-YEAR EXTENDED WARRANTY - 299-0045-017	\$45.00	\$45.00	
Option #2	2-YEAR EXTENDED WARRANTY - 299-0045-013	\$95.00	\$95.00	
Option #3	3-YEAR EXTENDED WARRANTY - 299-0045-029	\$150.00	\$150.00	
Option #4	4-YEAR EXTENDED WARRANTY - 299-0045-041	\$250.00	\$250.00	
Option #5	PC CONFIGURE SOFTWARE - 023-998-527	\$350.00	\$280.00	20%
Option #6	PC CONFIGURE SOFTWARE SUBSCRIPTION (5 YEARS) - 299-0045-038	\$500.00	\$400.00	20%
Option #7	5300 STANDARD SERIES RADIO PERSONALITY PROGRAMMING CABLE (USB) (NOT COMPATIBLE WITH PC TUNE)(13-PIN) - 023-5300-98001	\$150.00	\$120.00	20%
Option #8	ENHANCED SYSTEM KEY - SLAVE KEY - 250-5000-973	\$175.00	\$140.00	20%
Option #9	PHASE II TDMA UPGRADE - 250-5900-100	\$1,950.00	\$1,300.00	33%
Option #10	STANDARD MICROPHONE (12-PIN) - 250-0740-31002	\$100.00	\$80.00	20%
Option #11	NOISE CANCELLING MICROPHONE, WEATHER RESISTANT (12-PIN) - 589-0016-59301	\$145.00	\$116.00	20%
Option #12	DIGITAL KEYPAD MICROPHONE (12-PIN) FOR USE ON DASH & REMOTE MOUNTS WITH A SINGLE CONTROL HEAD - 589-0016-03502	\$290.00	\$232.00	20%
Option #13	5" REMOTE SPEAKER, ENVIRONMENTALLY SEALED - 250-0151-006	\$55.00	\$44.00	20%
Option #14	5" REMOTE SPEAKER, ENVIRONMENTALLY SEALED, WITH CONNECTOR (REQUIRED FOR HAND HELD CONTROLLER) - 250-0151-005	\$55.00	\$44.00	20%



53SL ES Mobile	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Option #15	15 AMP 120V POWER SUPPLY WITH CABINET AND RADIO POWER CABLE - 250-4001-202	\$295.00	\$236.00	20%
Option #16	5300 SERIES ADVANCED DESKTOP MICROPHONE (13-PIN FOR ES STANDARD SERIES) - 589- 0012-02301	\$480.00	\$384.00	20%
Option #17	5300 SERIES DESKTOP MICROPHONE (13-PIN FOR ES STANDARD SERIES) - 589-0012-02201	\$125.00	\$100.00	20%
Option #18	5300 SERIES DESKTOP MICROPHONE (12-PIN FOR ES LIGHTNING SERIES) - 580-0012-02202	\$125.00	\$100.00	20%



EFJohnson Price List - 3/6/12

5300 ES Mobile Radio



The award-winning 5300 ES Mobile Radio from EFJohnson is a very capable, reliable, and flexible mobile radio that is specifically designed for the demanding needs of public safety communications. Featuring loud and clear digital audio with the AMBE+2 vocoder; seamless interoperability with analog and digital, wideband and narrowband, and a variety of trunking protocols – all installed in the same rugged radio – make the 5300 ES Series the right choice.

5300 ES Mobile	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Prog. Cost	RADIO PROFILE CREATION - FACTORY PROGRAMMING (IF RADIO PROFILE IS NOT PROVIDED THEN CREATION SERVICE MUST BE PURCHASED) USE #299-PRGM-002 - \$75 - 299-PRGM-001	\$187.50	\$150.00	20%
Radio #1	REMOTE MOUNT 700/800 MHZ BASIC CNTRL HEAD W/PALM MIC SGL REMOTE/ACC CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL / SMARTNET II TRUNKING AES ENCRYPTION (MULTI-KEY) OVER-THE-AIR PROGRAMMING (OTAP) 256 CHANNELS/TALKGROUPS - 242-537H-B91-RCHH6	\$4,375.00	\$3,500.00	20%
Radio #2	REMOTE MOUNT 700/800 MHZ BASIC CNTRL HEAD W/PALM MIC SGL REMOTE/ACC CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVNTNL/SMARTNET II TRNKG AES ENCRYPTION (MULTI-KEY) MDC1200 COMPATIBILITY OVER-THE-AIR PRGRMG (OTAP) 256 CHANNELS/TALKGROUPS - 242-537H-B91-RCHJ6	\$4,425.00	\$3,540.00	20%
Radio #3	REMOTE MOUNT 700/800 MHZ LIGHTNING CNTRL HD W/PLM MIC SNGL RMTE/ACCY/DATA (DB9)/SRN CBL P25 AMBE+2 P25 PHASE II UPGRDBL CNVNTNL/SMARTNET II/SMARTZONE/P25 TRKG AES ENCRYPTION (M-KEY) MDC1200 COMPAT OVER-THE-AIR PRG(OTAP) 256 CHNLS/TLKGRPS - 242-537H-B9A-SBHJ6	\$5,710.00	\$4,568.00	20%
Radio #4	DASH MOUNT 700/800 MHZ BASIC CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL / SMARTNET II TRUNKING 256 CHANNELS/TALKGROUPS - 242-537G-B01-ACAH6	\$3,160.00	\$2,528.00	20%
Radio #5	DASH MOUNT 700/800 MHZ BASIC CNTRL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2 P25 PHASE II UPGRADEABLE CONVENTIONAL/SMARTNET II TRNKG AES ENCRYPTION (MULTI-KEY) MDC1200 COMPATIBILITY 256 CHANNELS/TALKGROUPS - 242-537G-B91-ACAJ6	\$3,685.00	\$2,948.00	20%
Radio #6	DASH MOUNT 700/800 MHZ LIGHTNING CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL / SMARTNET II TRUNKING OVERTHE-AIR PROGRAMMING (OTAP) 256 CHANNELS/TALKGROUPS - 242-537G-B0A-ACHH6	\$4,015.00	\$3,212.00	20%
Radio #7	DASH MOUNT 700/800 MHZ LIGHTNING CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL / SMARTNET II / SMARTZONE TRUNKING OVER-THE-AIR PROGRAMMING (OTAP) 256 CHANNELS/TALKGROUPS - 242-537G-B0A-AEHH6	\$4,345.00	\$3,476.00	20%
Radio #8	DASH MOUNT 700/800 MHZ LIGHTNING CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING AES ENCRYPTION (MULTI-KEY) OVER-THE-AIR PROGRAMMING(OTAP) 256 CHANNELS/TALKGROUPS - 242-537G-B9A-AEHH6	\$4,820.00	\$3,856.00	20%



5200 FC			Luct W	
5300 ES Mobile	Description	List Price	MS Two-Way Radio EPL 3657	Discount
Radio #9	DASH MOUNT 700/800 MHZ LIGHTNING CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVNTNL/SMARTNET II/SMARTZONE TRUNKING AES ENCRYPTION(MULTI-KEY) MDC1200 COMPATIBILITY OVER-THE-AIR PRGMNG(OTAP) 256 CHANNELS/TALKGROUPS - 242-537G-B9A-AEHJ6	\$4,870.00	\$3,896.00	20%
Radio #10	DASH MOUNT 700/800 MHZ LIGHTNING CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL/SMARTNET II/SMARTZONE TRUNKING MDC1200 COMPATIBILITY OVER-THE-AIR PROGRAMMING(OTAP) 256 CHANNELS/TALKGROUPS - 242-537G-B0A-AEHJ6	\$4,395.00	\$3,516.00	20%
Radio #11	DASH MOUNT 700/800 MHZ LIGHTNING CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL/P25 TRUNKING MDC1200 COMPATIBILITY OVER-THE-AIR PROGRAMMING (OTAP) 256 CHANNELS/TALKGROUPS - 242-537G-B0A-AFHJ6	\$4,365.00	\$3,492.00	20%
Radio #12	DASH MOUNT 700/800 MHZ LIGHTNING CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL / P25 TRUNKING OVER-THE-AIR PROGRAMMING (OTAP) 256 CHANNELS/TALKGROUPS - 242-537G-B0A-AFHH6	\$4,315.00	\$3,452.00	20%
Radio #13	DASH MOUNT 700/800 MHZ BASIC CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL / P25 TRUNKING 256 CHANNELS/ TALKGROUPS - 242-537G-B01-AFAH6	\$3,460.00	\$2,768.00	20%
Radio #14	DASH MOUNT 700/800 MHZ BASIC CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL / P25 TRUNKING AES ENCRYPTION (MULTI-KEY) MDC1200 COMPATIBILITY OVER-THE-AIR PROGRAMMING(OTAP) 256 CHANNELS/TALKGROUPS - 242-537G-B91-AFHJ6	\$4,185.00	\$3,348.00	20%
Radio #15	DASH MOUNT 700/800 MHZ BASIC CONTROL HEAD W/PALM MIC ACCESSORY CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL / P25 TRUNKING MDC1200 COMPATIBILITY 256 CHANNELS/TALKGROUPS - 242-537G-B01-AFAJ6	\$3,500.00	\$2,800.00	20%
Radio #16	REMOTE MOUNT 700/800 MHZ BASIC CONTROL HEAD W/PALM MIC SINGLE REMOTE/ ACC/DATA(DB9)/SIREN CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL/ SMARTNET II/SMARTZONE TRUNKING MDC1200 COMPATIBILITY 256 CHANNELS/ TALKGROUPS - 242-537H-B01-SEAJ6	\$4,110.00	\$3,288.00	20%
Radio #17	REMOTE MOUNT 700/800 MHZ BASIC CONTROL HEAD W/PALM MIC SINGLE REMOTE/ ACC/DATA(DB9)/SIREN CABLE P25 AMBE+2 ,P25 PHASE II UPGRADEABLE CONVENTIONAL/ SMARTNET II/SMARTZONE TRUNKING AES ENCRYPTION (MULTI-KEY) MDC1200 COMPATIBILITY 256 CHANNELS/TALKGROUPS - 242-537H-B91-SEAJ6	\$4,585.00	\$3,668.00	20%
Radio #18	REMOTE MOUNT 700/800 MHZ BASIC CONTROL HEAD W/PALM MIC SINGLE REMOTE/ ACC/DATA(DB9)/SIREN CABLE P25 AMBE+2, CONVENTIONAL / SMARTNET II / SMARTZONE TRUNKING 256 CHANNELS/TALKGROUPS - 242-537H-201-SEAH6	\$3,960.00	\$3,168.00	20%
Radio #19	REMOTE MOUNT 700/800 MHZ BASIC CONTROL HEAD W/PALM MIC SINGLE REMOTE/ ACC/DATA(DB9)/SIREN CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVENTIONAL/ SMARTNET II/SMARTZONE/P25 TRUNKING 512 CHNLS/TALKGROUPS - 242-537H-B01-SBAB6	\$4,480.00	\$3,584.00	20%
Radio #20	REMOTE MOUNT 700/800 MHZ BASIC CONTROL HEAD W/PALM MIC SINGLE REMOTE/ACC/DATA(DB9)/SIREN CABLE P25 AMBE+2, P25 PHASE II UPGRADEABLE CONVL/P25 TRKG AES ENCRYPTION(MULTI-KEY) MDC1200 COMPATIBILITY OVER-THE-AIR PROGRAMMING(OTAP) 512 CHANNELS/TALKGROUPS - 242-537H-B91-SFHF6	\$4,905.00	\$3,924.00	20%
Option #1	1-YEAR EXTENDED WARRANTY - 299-0045-017	\$45.00	\$45.00	
Option #2	2-YEAR EXTENDED WARRANTY - 299-0045-013	\$95.00	\$95.00	
Option #3	3 YEAR EXTENDED WARRANTY - 299-0045-029	\$150.00	\$150.00	
Option #4	4-YEAR EXTENDED WARRANTY - 299-0045-041	\$250.00	\$250.00	
Option #5	PC CONFIGURE SOFTWARE - 023-998-527	\$350.00	\$280.00	20%
Option #6	PC CONFIGURE SOFTWARE SUBSCRIPTION (5 YEARS) - 299-0045-038	\$500.00	\$400.00	20%
Option #7	5300 STANDARD SERIES RADIO PERSONALITY PROGRAMMING CABLE (USB) (NOT COMPATIBLE WITH PC TUNE)(13-PIN) - 023-5300-98001	\$150.00	\$120.00	20%
Option #8	ENHANCED SYSTEM KEY - SLAVE KEY - 250-5000-973	\$175.00	\$140.00	20%
Option #9	PHASE II TDMA UPGRADE - 250-5900-100	\$1,950.00	\$1,300.00	33%

